



"Parallels Remote Application Server is the complete package: a cost-effective, scalable, and versatile server system that enables us to seamlessly and securely deliver desktops and

applications to any device."

Tonia Marsh
IT Operations Manager
Cancer Council NSW

## The Results



# EASE OF USE AND STREAMLINED MANAGEMENT

Rapid access to shared resources and enterprise range features, such as High Availability Load Balancing, as standard



# REDUCED TOTAL COST OF OPERATIONS

Inexpensive solution for application virtualization on Microsoft Azure



## IMPROVED USER EXPERIENCE

Quick and easy for end-users to connect to cloud-based networks and access shared applications and data

## **About Cancer Council NSW**

- Cancer Council is an independent charity in New South Wales, Australia, committed to reducing the impact of cancer on individuals and the community, and lessening the burden on people affected by cancer
- Cancer Council NSW provides a combination of local program delivery, community engagement and national influence that enable everyone who cares about cancer to make the biggest possible difference
- The non-profit is 96% funded by the local community

## || Parallels

Parallels is a global leader in virtual desktop, application delivery and mobile device management solutions. Thousands of organizations worldwide trust in the reliability and scalability of Parallels virtual desktop infrastructure (VDI) and virtualization solutions. Parallels makes it simple and affordable to deliver applications to any device over the cloud, or with on-premises and hybrid deployments. The company's solution portfolio includes the award-winning Parallels Remote Application Server (RAS), providing platform-independent virtual desktop, application delivery and integrated thin-client management from a unified interface to any modern operating system.







## The Challenge

Cancer Council NSW was looking for a centralized virtual application delivery solution that was cost-effective and easy to use when deployed on Microsoft Azure. The company was using the retired RemoteApp environment previously. However, it was cumbersome and sometimes stalled for 15 minutes when authenticating users.

The organization publishes Microsoft Office applications to under 100 concurrent users who need to access shared resources on Mac and PC desktop devices. Cancer Council NSW found that Parallels® Remote Application Server (RAS) offered the best value for replacing RemoteApp, rather than using the more complicated and expensive Citrix Virtual Apps and Desktops (formerly XenDesktop/XenApp).

## The Solution

Cancer Council NSW implemented Parallels RAS to publish Microsoft Office applications to employees on Mac and Windows machines. Parallels RAS seamlessly connects Cancer Council NSW end-users with shared applications and files, which has increased productivity. It has also improved the level of care they offer to their customers who need cancer support services.

With Parallels RAS, Cancer Council NSW takes advantage of a centralized console to deploy secure virtual applications effortlessly.

#### The Results

After implementing Parallels RAS, Cancer Council NSW benefited from an inexpensive solution to application virtualization on the Microsoft Azure Cloud platform. Further, Parallels RAS made it easy to take advantage of Azure's scaling capabilities. With rapid access to shared resources through automated load balancing, it is quick and straightforward for end-users to connect to the cloud-based network and access applications and data.

Cancer Council NSW is highly satisfied by the rapid implementation and time-saving management wizards when deploying applications. Parallels RAS allows the non-profit to provide a higher quality service at a lower cost with comprehensive desktop and application delivery, including scaling capabilities on Microsoft Azure Cloud. Additionally, the resellers BizData and SoftwareOne were able to satisfy their IT budget requirements set by Cancer Council NSW while still maintaining a solid margin.

